



Minutes
Board of Directors Meeting
February 22, 2022

Date: Tuesday , February 22, 2022

Time: 6:39 PM

Location: Zoom

BOD/Staff Present:

Pete Wright – Head Coach
John Nelson - President
Candace Brown – Vice President
Lilly Karim - Secretary
Jim Achuff – Director
Dawn Williford – Director
Ken Fu - Treasurer

Absent:

Adrian Hembree - Director
Robbie Baker -Director
Christina Hollar – Office Manager
Matt Kulow - Director

I Call to order with Quorum Present: 6:39 pm, meeting called to order.

II Member input and Consent Agenda:

A. Motion to approve January 24, 2022 Meeting minutes, motion second and minutes approved.

III Coaches Report -Yes

- A. A Coaches report was presented and discussed.
- B. Coach Jason will begin integrating into the team in March (replacement for Dana)
- C. Several successful meets in January and February
- D. Long course/Summer training schedule will be release once we know if Don Cook will be available
- E. Long Course meet schedule to be release soon

IV Membership Report-Yes

- A. Membership report was presented, very positive numbers.
 - 1. All our teams are continuing to grow
 - 2. Actively working on ways to ensure our program remains balanced from developmental level to Senior Elite
 - a. Presenior and Senior groups are approaching full/capacity
 - b. Team cognizant of not sacrificing quality while growing groups
 - 3. Summer league swim drops have decreased, keeping FCST numbers strong

V Finance Report -Yes

- A. Finance report and balance sheet were presented.
 - 1. Part time employee expenses slightly higher than expected due to covering all groups during the dec/january months
 - 2. Fundraiser should bring in sizeable income
 - 3. Revenue expected for our Feb Champs meet
 - 4. Swim league revenue doing well

VI HR Report – No

VII Auxiliary Programs Report -Yes

- A. Swim league doing well
 - 1. registration numbers are high
 - 2. Session will end mid April
- B. Masters program is doing well and have hosted clinics and a national meet in the future

VIII Facilities Report – Yes

- A. Facilities report presented.
 - 1. Seven Meadows having issues with pump motors. Team is working closely with pool company to ensure resolution
 - 2. Long Meadow Farms - 6 starting blocks have been reordered since the original have been lost in transition. They should be ready by start of next short course season

IX Meet Operations Report – No

X Volunteer Committee Report- Yes

- A. All positions filled

XI Merchandise Committee – Yes

- A. Distribution of shirts

XII Fundraising Committee Report –

- A. Currently we are over 20K

XIII Special Events Committee Report- No

XIV New Business –Yes

- A. Adrian Hembree will resign from board effective immediately
 - 1. New position will be filled in June

XV Policy - No

XVI Regular Session Adjourned

- A. Meeting adjourned at 7:16 pm.

XVII Executive Session: Yes

February Age Group Board Report

FCST WINS SHORT COURSE CHAMPS I

After a long day of racing on Saturday, February 12th, the FCST 8 & Unders came home champions of the 2022 Gulf Swimming Short Course Champs I meet. This team of young swimmers prevailed over 43 other teams for a combined score of 346 points. For the first time in many years, Gulf Swimming brought together 40+ teams from across the LSC to compete at one, single championship meet. Teams were split into three categories based on the number of athletes competing- Large, Medium, and Small. FCST brought over 60 athletes and won the Large Team category. Other teams competing in the Large Team category included TWST, CFSC, and DADS.

This meet brought many challenges, but our young swimmers stayed strong, focused, and ready to race. The grit and perseverance all these kiddos showed is unparalleled. We would especially like to commend the following swimmers for being top point earners in their respective categories:

6 & Under Boys - Tied 2nd- Adam Aburas, 4th- Isaac Zhang

7 Year Old Girls - HIGH POINT WINNER- Annabella Tinajero, 4th- Easley Cordova

8-Year-Old Girls - 4th- Shelby Bigby

8-Year-Old Boys - 5th- Jason Xu

FCST WINS SHORT COURSE CHAMPS II

FCST - 2026.5, DADS - 1606.5

In our second week of Championship swimming, FCST came under one roof and raced any distance and any stroke. With the combined effort of 10&U, 11-12, and 13-14 swimmers FCST came out with a Combined team win. 10&U relays were a huge factor with 10&U boys and girls qualifying multiple TAGS relays. A very strong showing by the 11-12 swimmers, especially winning the girls and boys 400 IM. The 13-14 gave passion and raced with their hearts in order to score the most points for the team!

FCST WINS SHORT COURSE CHAMPS III

FCST – 2458, FLEET - 2377

Our third weekend of racing was a huge success! Our 13-14, and 15 & Over groups continued our champs success with another combined first place finish! Our relays stepped up to the plate with some huge swims, and our athletes were represented in all events from the 50 to the 1650 and everything in between! FCST had many new TAGS, Sectional and Futures Qualifiers.

FCST Places 11th in Combined Team Effort at TAGS! The Future is Bright!!!

This past weekend, FCST had 23 athletes competing at the 2022 Short Course Texas Age Group Championships in Justin, Texas. The kids all swam very strong and with their combined efforts they came in 11th place out of all the teams in Texas. Thursday night started off with some big swims out of our 12 year old boys Ethan Valerio and Kenny Zhou. Ethan went 5:12.31 which got 8th place and Kenny came in strong with a 5:23 and grabbed 16th place. The 13-14 Boys (Michael Yuen, Thoe Ho, Zayden Bach, Kenny Tran) finished out the night with a great 800 Free relay coming in 13th place.

Friday started off with a bang having Andrew Nguyen making it back in the 100 Breast and the 100 IM. Andrew ended up getting 4th place in the 100 Breast and 2nd place in the 100 IM which set the tone for his entire meet. Ethan Valerio built on his momentum dropping 4 seconds in a great 200 Fly (2:14.69) which got him 11th and bouncing back with a 200 Free (1:58.29) getting 14th. Sofia Nikolakopoulos started her meet off with a big swim in the 100 Breast going 1:06.76 and grabbing 7th place. While Ellie Zhang followed up with more great Breaststroke coming in 6th for the 10 and Unders in the 100 Breast.

Saturday the kids came in ready to make a statement that they were ready to race! Winnie Liu came in hot starting with the 200 Fly coming in 5th place and then turning around to get 5th in the 200 Breast. Both Ellie and Sofia rallied from the night before with Ellie coming in 4th in the 50 Breast and Sofia coming in 8th in the 200 Breast with a time of 2:26.91. Mathew Kun and Will Gibson showed off their sprinting skills. Matthew dropped a 28.06 in the 50 Free coming in 9th place while Will followed up getting 14th Place for the 11-12 Boys. Andrew followed up his performances with getting 3rd in the 100 Fly, 3rd in the 200 IM and finishing out the night getting 7th in the 50 Breast. The night finished out with the 11-12 Boys 200 Free Relay (Tanner Maxson, Will Gibson, Ethan Tran, Ethan Valerio) getting 6th place.

Sunday morning was a great team effort with some great prelim swims and ended with some incredible relays from all the age groups. The 10 and Under Girls 200 Medley Relay (Ria Advani, Ellie Zhang, Kelly Liu, Emerson Woods) showed their strength by coming in 8th place after making the cut a few weeks before. Andrew Nguyen finished the meet the same way that he started out the meet "GOING FAST" with his 100 Free getting 4th place and 5th place in his 50 Butterfly. The evening finished out with Michael Yuen putting his head down at the end of the 200 IM placing 9th and going 2:00.20.

FCST Places 8th & Highest Placed Gulf LSC Team - 2022 Sectionals (College Station, TX)

Where do we even start?! Senior Sectionals was filled with tons of great races over the 4 days. FCST ended up in 8th Place Team Finish at Sectionals. We were the highest placed Gulf LSC Team. Highlights of the meet would have to be the Meet & Team Record in the 400 FRR 2:58.00 (Brown, Bellotti, Fu, Walker) as well as the Meet & Team Record 200 IM 1:45.11 Logan Brown. FCST had multiple finalist swims and multiple top 16 relays. It was a true team effort for this fantastic weekend!

SENIOR REPORT

February and March saw the close of the 2021-2022 Short Course season. As you can see from the results above, the Championship season was a huge success for every level of our program. I am very proud of the coaching staff for working hard on so many back to back to back meet weekends. They deserve a huge amount of praise.

ADMIN REPORT

February and March were huge planning months for the Spring and Summer Schedule. There were quite a bit of negotiations with FBISD to get the needed water time at DC and the Training Pool. With FBISD starting a water polo program, FCST will be adjusting to new schedules throughout the year. There is the possibility of losing additional lane space in the future.

The team was very fortunate to be able to hire two new coaches. Danielle Gincoo will be taking over Pre-Senior 2 in First Colony this week. She will also be running multiple masters workouts. Trevor Smith will start Wednesday 5/4. He will be an assistant coach with Blue 1 and Age Group 2. We will hopefully transition him into a Lead position this Fall.

Auxillary Report

April 2022

We are finishing our last week of the winter/spring session of Swim League and we ended up having 174 swimmers registered for the session. I was very happy to see these numbers and we were very productive in the water with all of our groups.

The next session will begin on Tuesday May 31 with registration opening on Monday April 25th. The summer session will be 10 weeks long and run through the first week of August. There has been a lot of interest from families outside of the program who are asking to join.

We started private lessons on March 26th on Saturday mornings and we are averaging about 17-18 lessons each Saturday morning. We will continue to run these private lessons into and through summer. Once summer arrives, we will add some lessons to the week during the early evening hours.

Our group lessons will begin on Tuesday May 31 and will follow the same schedule we are doing with swim league. I currently have 9-10 instructors hired for the summer with 2-3 as backups. I am looking to hire 3-4 instructors before summer starts to ensure we can provide enough opportunities for families to learn how to swim with our program.

Lastly, master's nationals is next week in San Antonio and we have 14 swimmers going to the meet. I am excited to be attending this meet with our swimmers and excited to see what they do in the pool. We will continue our current schedule until school gets out and then we will shift over to our summer schedule which I am working with Coach Ben to figure it out.

Submitted by Lee Hutchens

**FCST
MEMBERSHIP REPORT
5/1/2022
by Hillary Martinez**

Membership		Didn't Do One ???		Didn't Do One ???	
MONTH/May 2022	5/18	5/19	5/20	5/21	5/22
White	31		12		5
Red	50		28		21
Blue 1 A & B	55		36		46
Blue 2	31		21		21
AG1	27		28		26
AG2	18		18		16
AG3	29		22		32
Pre-Senior 1	24		23		25
Pre-Senior 2	27		7		19
Pre-Senior 3	18		17		22
Senior 1	9		9		24
Senior 2	10		14		30
Senior Elite	22		23		25
Total	351		258		312
White - Seven Meadows	0		3		4
Red - Seven Meadows	0		8		10
Blue 1 - Seven Meadows	4		6		11
Blue 2 - Seven Meadows	2		1		3
AGI - Seven Meadows	4		8		22
AGII - Seven Meadows	5		2		0
Total	366		286		362
Blue 1 - Long Meadow Farms	0		2		0
AGIII - Long Meadow Farms	2		4		19
Pre-Senior 1 - Long Meadow Farms	0		4		4
Pre-Senior 2 - Long Meadow Farms	11		3		11
Pre-Senior 3 - Long Meadow Farms	4		3		6
Senior 2 - Long Meadow Farms	5		12		12
Total	388		314		414
Swim League (None in May)	0		52		0
Masters - Unlimited Discounted	3		3		4
Masters - Unlimited	17		21		26
Masters - 2 x Weekly Discounted	4		1		2
Masters - 2 x Weekly	18		13		24
Masters- Staff	15		12		4
Total	445		416		474
2022 Total Number					474
2021 Total Number				0	
2020 Total Number			416		
2019 Total Number		0			
2018 Total Number	445				

FC & NT Total	312
Seven Meadows	50
Long Meadow Farms	52
Masters	60
Swim League None in May	0
TOTAL	474

05/03/22

First Colony Swim Team, Inc.
Profit & Loss
September 2021 through March 2022

	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	TOTAL
Ordinary Income/Expense								
Income								
4000 <input type="checkbox"/> ALL PROGRAM REVENUE								
4010 <input type="checkbox"/> ALLPROG - Public Donations- Inc	0.00	0.00	39.60	0.00	0.00	90.86	116.22	246.68
4040 <input type="checkbox"/> ALLPROG - Late Fees - Inc	60.00	15.00	30.00	45.00	0.00	45.00	75.00	270.00
4042 <input type="checkbox"/> ALL PROG - Other Income - Inc	0.00	0.00	0.00	863.14	0.00	0.00	0.00	863.14
4050 <input type="checkbox"/> ALL PROG - Team Merchandise								
4055 <input type="checkbox"/> AUXILIARY -Team Merchandise								
4056 <input type="checkbox"/> AUXILIARY -Team Merchndse - Inc	(27.05)	21.64	10.82	75.74	43.28	5.41	43.28	173.12
Total 4055 <input type="checkbox"/> AUXILIARY -Team Merchandise	(27.05)	21.64	10.82	75.74	43.28	5.41	43.28	173.12
4060 <input type="checkbox"/> COMPET - Team Merchandise								
4063 <input type="checkbox"/> COMPET - Team Merchandise -Inc	1,090.68	(229.51)	16,616.61	263.03	76.02	285.57	83.35	18,185.75
4065 <input type="checkbox"/> COMPET -Team Merchandise - Exp	(421.06)	0.00	(2,178.55)	(4,232.00)	0.00	179.76	0.00	(6,651.85)
Total 4060 <input type="checkbox"/> COMPET - Team Merchandise	669.62	(229.51)	14,438.06	(3,968.97)	76.02	465.33	83.35	11,533.90
4070 <input type="checkbox"/> COMPET - Team Event Shirts								
4072 <input type="checkbox"/> COMPET - Team Event Shirts- Inc	0.00	0.00	0.00	8,050.00	0.00	8,420.00	(20.00)	16,450.00
4075 <input type="checkbox"/> COMPET - Team Event Shirts- Exp	0.00	0.00	0.00	(10,242.00)	0.00	0.00	(7,675.00)	(17,917.00)
Total 4070 <input type="checkbox"/> COMPET - Team Event Shirts	0.00	0.00	0.00	(2,192.00)	0.00	8,420.00	(7,695.00)	(1,467.00)
4080 <input type="checkbox"/> MASTERS - Team Merchandise								
4085 <input type="checkbox"/> MASTERS - Team Merchandise -Inc	0.00	0.00	0.00	0.00	0.00	0.00	(21.65)	(21.65)
Total 4080 <input type="checkbox"/> MASTERS - Team Merchandise	0.00	0.00	0.00	0.00	0.00	0.00	(21.65)	(21.65)
4090 <input type="checkbox"/> QUARTERLY SALES TAX - Exp	0.00	(1,177.72)	0.00	0.00	(1,248.80)	0.00	0.00	(2,426.52)
Total 4050 <input type="checkbox"/> ALL PROG - Team Merchandise	642.57	(1,385.59)	14,448.88	(6,085.23)	(1,129.50)	8,890.74	(7,590.02)	7,791.85
Total 4000 <input type="checkbox"/> ALL PROGRAM REVENUE	702.57	(1,370.59)	14,518.48	(5,177.09)	(1,129.50)	9,026.60	(7,398.80)	9,171.67

	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	TOTAL
4100 <input type="checkbox"/> COMPETITIVE PROGRAM REVENUE								
4110 <input type="checkbox"/> COMPET - Registration Revenue								
4111 <input type="checkbox"/> COMPET - FCST Registrn Fee - Inc	96,211.00	1,620.00	2,160.00	1,115.00	900.00	2,550.00	1,801.00	106,357.00
4115 <input type="checkbox"/> COMPET - 2X Fac Usq Fee - Inc	(105.00)	20,721.00	315.00	0.00	17,070.00	385.00	376.00	38,762.00
4117 <input type="checkbox"/> COMPET - Reg Shirts/Caps - Exp	0.00	(11,236.00)	0.00	0.00	(4,452.00)	(2,409.89)	0.00	(18,097.89)
4118 <input type="checkbox"/> COMPET - USA Athlete Reg - Inc	35,222.02	670.00	735.00	486.00	146.00	738.00	331.00	38,328.02
4119 <input type="checkbox"/> COMPET - USA Athlete Reg - Exp	(35,645.00)	(873.00)	(672.00)	(328.00)	(246.00)	(88.00)	(741.00)	(38,593.00)
4110 <input type="checkbox"/> COMPET - Registration Revenue - Other	(14,500.00)	0.00	0.00	0.00	0.00	0.00	0.00	(14,500.00)
Total 4110 <input type="checkbox"/> COMPET - Registration Revenue	81,183.02	10,902.00	2,538.00	1,273.00	13,418.00	1,175.11	1,767.00	112,256.13
4120 <input type="checkbox"/> COMPET - Dues Revenue								
4122 <input type="checkbox"/> COMPET - Dues/Mthly - Inc								
4123 <input type="checkbox"/> COMPET-FC/NT Dues/Mo - Inc	64,374.60	65,593.50	64,578.40	64,846.34	64,009.94	65,513.19	63,719.00	452,634.97
4124 <input type="checkbox"/> COMPET - 7M Dues/Mo - Inc	12,516.80	12,766.80	14,490.10	13,197.10	13,279.60	12,575.06	11,793.90	90,619.36
4128 <input type="checkbox"/> COMPET - LMF Dues/Mo - Inc	12,062.10	11,841.10	11,744.90	10,594.70	10,350.30	11,156.70	11,528.44	79,278.24
Total 4122 <input type="checkbox"/> COMPET - Dues/Mthly - Inc	88,953.50	90,201.40	90,813.40	88,638.14	87,639.84	89,244.95	87,041.34	622,532.57
Total 4120 <input type="checkbox"/> COMPET - Dues Revenue	88,953.50	90,201.40	90,813.40	88,638.14	87,639.84	89,244.95	87,041.34	622,532.57
4130 <input type="checkbox"/> COMPET - Meet Revenue								
4131 <input type="checkbox"/> COMPET - Non FCST Hosted Meets								
4132 <input type="checkbox"/> Non FCST Hosted Meets								
4133 <input type="checkbox"/> COMPET-Host Meet Evnt Entry-Inc	0.00	7,304.00	7,125.00	29,406.00	29,823.00	15,840.00	3,135.00	92,633.00
4134 <input type="checkbox"/> COMPET-Host Meet Evnt Entry-Exp	0.00	(10,002.00)	(13,864.08)	(29,521.72)	(38,436.75)	(20,597.75)	(3,240.00)	(115,662.30)
4136 <input type="checkbox"/> COMPET - \$10 Travl Schrg - Inc	0.00	0.00	0.00	820.00	3,790.00	0.00	450.00	5,060.00
4137 <input type="checkbox"/> COMPET-FCST \$1.50 Swim Srchg-In	0.00	1,369.50	1,192.00	4,623.00	3,150.00	2,970.00	253.50	13,558.00
4138 <input type="checkbox"/> COMPET - AWAY Swimmer Srchg-Inc	0.00	2,580.00	1,095.00	3,269.25	4,280.25	2,436.00	550.00	14,210.50
Total 4132 <input type="checkbox"/> Non FCST Hosted Meets	0.00	1,251.50	(4,452.08)	8,596.53	2,606.50	648.25	1,148.50	9,799.20
4140 <input type="checkbox"/> COMPET - Meet Travel								
4141 <input type="checkbox"/> COMPET-Meet Travel-Swimmers-Inc	14,326.00	0.00	0.00	0.00	0.00	0.00	0.00	14,326.00
4142 <input type="checkbox"/> COMPET-Meet Travel-Swimmers-Exp	(1,600.00)	(700.00)	0.00	(177.19)	0.00	0.00	0.00	(2,477.19)
4143 <input type="checkbox"/> COMPET-Meet Travel-Coaches -Inc	1,865.00	0.00	0.00	0.00	0.00	0.00	0.00	1,865.00
4144 <input type="checkbox"/> COMPET-Meet Travel-Coaches -Exp	0.00	(166.37)	(2,156.42)	(4,355.63)	(3,590.97)	(787.61)	(4,009.12)	(15,066.12)
Total 4140 <input type="checkbox"/> COMPET - Meet Travel	14,591.00	(866.37)	(2,156.42)	(4,532.82)	(3,590.97)	(787.61)	(4,009.12)	(1,352.31)
Total 4131 <input type="checkbox"/> COMPET - Non FCST Hosted Meets	14,591.00	385.13	(6,608.50)	4,063.71	(984.47)	(139.36)	(2,860.62)	8,446.89

	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	TOTAL
4150 <input type="checkbox"/> COMPET - FCST Hosted Meets								
4151 <input type="checkbox"/> COMPET - Visit Tm Entry - Inc	0.00	14,860.00	38,030.00	0.00	0.00	993.50	28,516.50	82,400.00
4152 <input type="checkbox"/> COMPET - FCST Meet Entry - Inc	0.00	18,650.00	24,100.00	0.00	0.00	7,368.00	0.00	50,118.00
4153 <input type="checkbox"/> COMPET-FCST \$1.50 Swim Schrg-In	0.00	2,797.50	3,615.00	0.00	0.00	921.00	0.00	7,333.50
4154 <input type="checkbox"/> COMPET - FCST Meet Schrg - Inc	0.00	2,610.00	0.00	0.00	0.00	858.00	0.00	3,468.00
4170 <input type="checkbox"/> COMPET- Clerk of Course Revenue								
4172 <input type="checkbox"/> COMPET - Clerk of Course - Inc	0.00	0.00	0.00	0.00	0.00	41.50	1,219.12	1,260.62
Total 4170 <input type="checkbox"/> COMPET- Clerk of Course Revenue	0.00	0.00	0.00	0.00	0.00	41.50	1,219.12	1,260.62
4190 <input type="checkbox"/> COMPET - Misc meet Exp								
4191 <input type="checkbox"/> COMPET - Facility Usage Exp	0.00	0.00	(9,230.76)	(465.75)	0.00	(8,089.56)	(2,165.15)	(19,951.22)
4192 <input type="checkbox"/> COMPET - Hospitality Exp	0.00	(1,295.26)	(1,360.03)	0.00	0.00	(104.13)	(2,056.59)	(4,816.01)
4194 <input type="checkbox"/> COMPET - Misc Other Meet Exp	0.00	0.00	(1,250.00)	0.00	0.00	0.00	0.00	(1,250.00)
4195 <input type="checkbox"/> COMPET-Sanctn/Splash Fees - Exp	0.00	(50.00)	(11,120.00)	0.00	0.00	(200.00)	(3,653.75)	(15,023.75)
4196 <input type="checkbox"/> COMPET -Team Awards/Ribbons Exp	0.00	0.00	0.00	0.00	0.00	0.00	(1,296.45)	(1,296.45)
4197 <input type="checkbox"/> COMPET - Trailer Exp	(160.00)	(160.00)	(160.00)	(160.00)	(160.00)	(160.00)	(240.25)	(1,200.25)
Total 4190 <input type="checkbox"/> COMPET - Misc meet Exp	(160.00)	(1,505.26)	(23,120.79)	(625.75)	(160.00)	(8,553.69)	(9,412.19)	(43,537.68)
4150 <input type="checkbox"/> COMPET - FCST Hosted Meets - Other	0.00	0.00	3,100.00	0.00	0.00	0.00	0.00	3,100.00
Total 4150 <input type="checkbox"/> COMPET - FCST Hosted Meets	(160.00)	37,412.24	45,724.21	(625.75)	(160.00)	1,628.31	20,323.43	104,142.44
Total 4130 <input type="checkbox"/> COMPET - Meet Revenue	14,431.00	37,797.37	39,115.71	3,437.96	(1,144.47)	1,488.95	17,462.81	112,589.33
4300 <input type="checkbox"/> COMPET - Private Lessons - Inc	0.00	135.00	0.00	0.00	315.00	630.00	180.00	1,260.00
4400 <input type="checkbox"/> COMPET - Special Events Revenue								
4410 <input type="checkbox"/> COMPET - Banquet & Parties								
4416 <input type="checkbox"/> COMPET - Banquet/Parties - Exp	0.00	0.00	0.00	0.00	0.00	0.00	(552.07)	(552.07)
Total 4410 <input type="checkbox"/> COMPET - Banquet & Parties	0.00	0.00	0.00	0.00	0.00	0.00	(552.07)	(552.07)
4420 <input type="checkbox"/> COMPET -Special Team Event								
4426 <input type="checkbox"/> COMPET -Special Team Event -Exp	(48.61)	0.00	0.00	0.00	(64.00)	(112.00)	(105.45)	(330.06)
Total 4420 <input type="checkbox"/> COMPET -Special Team Event	(48.61)	0.00	0.00	0.00	(64.00)	(112.00)	(105.45)	(330.06)
4430 <input type="checkbox"/> COMPET - Fundraising								
4435 <input type="checkbox"/> COMPET - Fundraiser - Inc	(365.80)	(692.80)	(692.80)	(692.80)	(692.80)	(692.80)	31,878.00	28,048.20
Total 4430 <input type="checkbox"/> COMPET - Fundraising	(365.80)	(692.80)	(692.80)	(692.80)	(692.80)	(692.80)	31,878.00	28,048.20

	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	TOTAL
4400 <input type="checkbox"/> COMPET - Special Events Revenue - Other	0.00	0.00	(132.00)	0.00	0.00	(66.00)	0.00	(198.00)
Total 4400 <input type="checkbox"/> COMPET - Special Events Revenue	(414.41)	(692.80)	(824.80)	(692.80)	(756.80)	(870.80)	31,220.48	26,968.07
4500 <input type="checkbox"/> COMPET - Fin Aid Disc - Inc	0.00	0.00	0.00	0.00	0.00	0.00	(180.54)	(180.54)
4510 <input type="checkbox"/> COMPET - Coach Expenses								
4511 <input type="checkbox"/> COMPET - Non-Meet Travel - Exp	(1,152.00)	(23.95)	0.00	(46.00)	0.00	0.00	(1,110.37)	(2,332.32)
4512 <input type="checkbox"/> COMPET - Continuing Educ - Exp	(828.00)	0.00	(10.97)	(50.00)	(66.45)	(666.56)	(2,185.67)	(3,807.65)
4514 <input type="checkbox"/> COMPET - Staff Meetings - Exp	(24.96)	(15.98)	(175.78)	(461.17)	(34.27)	(15.98)	(63.97)	(792.11)
4515 <input type="checkbox"/> COMPET - Uniform/Apparel	0.00	0.00	0.00	0.00	0.00	0.00	(152.10)	(152.10)
Total 4510 <input type="checkbox"/> COMPET - Coach Expenses	(2,004.96)	(39.93)	(186.75)	(557.17)	(100.72)	(682.54)	(3,512.11)	(7,084.18)
4550 <input type="checkbox"/> COMPET - Misc Team Exp								
4551 <input type="checkbox"/> COMPET - Misc Exp	(31.59)	(88.05)	(1,185.97)	0.00	0.00	0.00	0.00	(1,305.61)
4552 <input type="checkbox"/> COMPET - Advertising	(416.07)	(8.93)	0.00	(83.87)	(16.13)	0.00	0.00	(525.00)
4554 <input type="checkbox"/> COMPET - Non-Athlete Reg - Exp	(273.00)	(58.47)	(1,360.37)	(1,522.00)	0.00	(66.00)	0.00	(3,279.84)
4556 <input type="checkbox"/> COMPET - USA Team Reg - Exp	0.00	(250.00)	0.00	0.00	0.00	0.00	0.00	(250.00)
4560 <input type="checkbox"/> COMPET - Swim/Train Equip - Exp	0.00	0.00	(232.00)	(480.00)	0.00	0.00	(1,738.37)	(2,450.37)
Total 4550 <input type="checkbox"/> COMPET - Misc Team Exp	(720.66)	(405.45)	(2,778.34)	(2,085.87)	(16.13)	(66.00)	(1,738.37)	(7,810.82)
Total 4100 <input type="checkbox"/> COMPETITIVE PROGRAM REVENUE	181,427.49	137,897.59	128,677.22	90,013.26	99,354.72	90,919.67	132,240.61	860,530.56
4600 <input type="checkbox"/> SWIM LEAGUE - Prog Revenue								
4605 <input type="checkbox"/> SWIM LEAGUE - Reg Fees - Inc	63,733.00	1,627.20	687.32	58,124.00	11,415.00	1,767.00	2,882.00	140,235.52
4620 <input type="checkbox"/> SWIM LEAGUE Inc	(8,699.00)	(17,317.76)	(205.00)	(725.00)	(251.00)	(285.00)	(157.00)	(27,639.76)
4630 <input type="checkbox"/> SWIM LEAGUE - Exp	0.00	(264.05)	0.00	0.00	(636.54)	0.00	0.00	(900.59)
Total 4600 <input type="checkbox"/> SWIM LEAGUE - Prog Revenue	55,034.00	(15,954.61)	482.32	57,399.00	10,527.46	1,482.00	2,725.00	111,695.17
4640 <input type="checkbox"/> LEARN2SWIM - Program Revenue								
4650 <input type="checkbox"/> LEARN2SWIM - Mo Dues - Inc	45.00	0.00	0.00	0.00	0.00	0.00	3,600.00	3,645.00
4656 <input type="checkbox"/> LEARN2SWIM - Misc Prog Exp	0.00	0.00	0.00	0.00	(525.00)	0.00	0.00	(525.00)
Total 4640 <input type="checkbox"/> LEARN2SWIM - Program Revenue	45.00	0.00	0.00	0.00	(525.00)	0.00	3,600.00	3,120.00

	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	TOTAL
4700 <input type="checkbox"/> MASTERS PROGRAM REVENUE								
4710 <input type="checkbox"/> MASTERS - Registration - Inc	70.00	(20.00)	70.00	0.00	1,680.00	35.00	105.00	1,940.00
4720 <input type="checkbox"/> MASTERS - Monthly Dues - Inc	3,292.50	2,959.10	3,239.50	3,288.63	3,400.00	3,400.00	3,429.50	23,009.23
4726 <input type="checkbox"/> MASTERS - Meet Entry - Inc	0.00	0.00	0.00	0.00	0.00	(155.82)	0.00	(155.82)
4750 <input type="checkbox"/> MASTERS - Coach Travel/Edu- Exp	0.00	0.00	0.00	0.00	0.00	0.00	(125.00)	(125.00)
4755 <input type="checkbox"/> MASTERS - Misc Program Exp	0.00	(99.00)	0.00	0.00	0.00	0.00	0.00	(99.00)
4756 <input type="checkbox"/> MASTERS - Clinics	0.00	0.00	0.00	0.00	0.00	90.00	0.00	90.00
Total 4700 <input type="checkbox"/> MASTERS PROGRAM REVENUE	3,362.50	2,840.10	3,309.50	3,288.63	5,080.00	3,369.18	3,409.50	24,659.41
4900 <input type="checkbox"/> FITNESS PROGRAM REVENUE								
4914 <input type="checkbox"/> FITNESS - Coach Travel/Edu -Exp	0.00	0.00	0.00	0.00	0.00	(4,822.38)	0.00	(4,822.38)
Total 4900 <input type="checkbox"/> FITNESS PROGRAM REVENUE	0.00	0.00	0.00	0.00	0.00	(4,822.38)	0.00	(4,822.38)
Total Income	240,571.56	123,412.49	146,987.52	145,523.80	113,307.68	99,975.07	134,576.31	1,004,354.43
Gross Profit	240,571.56	123,412.49	146,987.52	145,523.80	113,307.68	99,975.07	134,576.31	1,004,354.43
Expense								
6000 <input type="checkbox"/> ADMIN EXPENSES								
6010 <input type="checkbox"/> ADMIN - TU CC/ACH Fees Exp	2,784.58	14,856.32	76.44	44.95	861.42	145.58	44.95	18,814.24
6012 <input type="checkbox"/> ADMIN - Bank & Bus CC Fees Exp	12.00	0.00	0.00	0.00	15.00	0.00	0.00	27.00
6020 <input type="checkbox"/> ADMIN - Computer & Internet Exp								
6024 <input type="checkbox"/> AT&T Bus. Mobile Phones - Exp	275.81	275.81	274.91	274.91	274.91	0.00	547.18	1,923.53
6020 <input type="checkbox"/> ADMIN - Computer & Internet Exp - Other	392.67	392.82	542.52	429.50	1,237.69	394.34	394.34	3,783.88
Total 6020 <input type="checkbox"/> ADMIN - Computer & Internet Exp	668.48	668.63	817.43	704.41	1,512.60	394.34	941.52	5,707.41
6030 <input type="checkbox"/> ADMIN - Dues/Subscriptions Exp	311.76	0.00	0.00	0.00	159.80	15.00	0.00	486.56
6100 <input type="checkbox"/> ADMIN - Office Lease Exp	18,000.00	0.00	0.00	0.00	0.00	0.00	0.00	18,000.00
6110 <input type="checkbox"/> ADMIN - Office Supplies Exp	224.69	0.00	110.38	76.18	141.63	107.98	165.35	826.21
6150 <input type="checkbox"/> ADMIN - Professional Fees								
6151 <input type="checkbox"/> ADMIN - Accounting	0.00	0.00	1,475.00	0.00	0.00	0.00	0.00	1,475.00
6152 <input type="checkbox"/> ADMIN - Lawyer Fees	0.00	0.00	(5,000.00)	0.00	0.00	0.00	0.00	(5,000.00)
Total 6150 <input type="checkbox"/> ADMIN - Professional Fees	0.00	0.00	(3,525.00)	0.00	0.00	0.00	0.00	(3,525.00)
6160 <input type="checkbox"/> ADMIN - Property/Liability Ins								
6161 <input type="checkbox"/> ADMIN - Bus Owners Policy Exp	0.00	0.00	0.00	215.00	0.00	0.00	0.00	215.00
Total 6160 <input type="checkbox"/> ADMIN - Property/Liability Ins	0.00	0.00	0.00	215.00	0.00	0.00	0.00	215.00

	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	TOTAL
6170 <input type="checkbox"/> ADMIN - Repairs & Maint Exp	0.00	0.00	0.00	39.00	0.00	0.00	0.00	39.00
6180 <input type="checkbox"/> ADMIN - Utilities Exp	42.64	83.03	0.00	62.19	0.00	29.35	24.20	241.41
6190 <input type="checkbox"/> ADMIN - Storage Units Exp	338.00	338.00	338.00	338.00	338.00	338.00	338.00	2,366.00
Total 6000 <input type="checkbox"/> ADMIN EXPENSES	22,382.15	15,945.98	(2,182.75)	1,479.73	3,028.45	1,030.25	1,514.02	43,197.83
6300 <input type="checkbox"/> Payroll Expenses								
6303 <input type="checkbox"/> PAYROLL - ALLPROGRAM Bonus Exp	0.00	0.00	0.00	25,241.78	0.00	42,630.19	0.00	67,871.97
6305 <input type="checkbox"/> PAYROLL - ADMIN Exp	5,070.69	6,958.34	6,958.34	6,958.34	6,958.34	6,958.34	6,958.34	46,820.73
6310 <input type="checkbox"/> PAYROLL - COMPETITIVE Exp								
6315 <input type="checkbox"/> PAYROLL - COMPET - Salary Exp								
6316 <input type="checkbox"/> PAYROLL - COMPET FC/NT Sal Exp	22,741.03	42,862.58	42,862.58	42,862.58	42,862.58	37,712.58	36,816.75	268,720.68
6318 <input type="checkbox"/> PAYROLL-COMPET 7M/LMF Salary Ex	5,479.17	10,958.34	10,958.34	10,958.34	10,958.34	10,958.34	10,958.34	71,229.21
Total 6315 <input type="checkbox"/> PAYROLL - COMPET - Salary Exp	28,220.20	53,820.92	53,820.92	53,820.92	53,820.92	48,670.92	47,775.09	339,949.89
6320 <input type="checkbox"/> PAYROLL - COMPET Hourly Exp								
6321 <input type="checkbox"/> PAYROLL- COMPET FC/NT Hrly Exp	22,953.60	3,688.30	4,144.05	3,743.18	9,951.95	4,999.67	3,307.11	52,787.86
6323 <input type="checkbox"/> PAYROLL -COMPET 7M/LMF Hrly Exp	3,641.57	1,659.20	1,614.72	1,772.82	2,170.30	1,633.28	617.95	13,109.84
Total 6320 <input type="checkbox"/> PAYROLL - COMPET Hourly Exp	26,595.17	5,347.50	5,758.77	5,516.00	12,122.25	6,632.95	3,925.06	65,897.70
6325 <input type="checkbox"/> PAYROLL - COMPET Other Pay Exp	3,273.33	0.00	0.00	0.00	0.00	0.00	0.00	3,273.33
6330 <input type="checkbox"/> PAYROLL - COMPET Priv Lessn Exp	140.00	120.00	160.00	0.00	40.00	400.00	0.00	860.00
Total 6310 <input type="checkbox"/> PAYROLL - COMPETITIVE Exp	58,228.70	59,288.42	59,739.69	59,336.92	65,983.17	55,703.87	51,700.15	409,980.92
6340 <input type="checkbox"/> PAYROLL - MASTERS Exp								
6347 <input type="checkbox"/> PAYROLL - MASTERS Hrly Pay Exp	893.70	1,329.45	1,614.98	1,386.21	1,445.05	1,554.41	1,476.65	9,700.45
Total 6340 <input type="checkbox"/> PAYROLL - MASTERS Exp	893.70	1,329.45	1,614.98	1,386.21	1,445.05	1,554.41	1,476.65	9,700.45
6350 <input type="checkbox"/> PAYROLL - SWIM LEAGUE - Exp								
6355 <input type="checkbox"/> PAYROLL- SWIM LEAGUE Salary-Exp	1,924.00	1,166.66	4,666.66	4,666.66	4,666.66	4,666.66	4,666.66	26,423.96
6357 <input type="checkbox"/> PAYROLL-SWIM LEAGUE Hourly -Exp	1,262.75	1,812.52	910.16	1,146.82	490.35	1,004.32	1,230.66	7,857.58
Total 6350 <input type="checkbox"/> PAYROLL - SWIM LEAGUE - Exp	3,186.75	2,979.18	5,576.82	5,813.48	5,157.01	5,670.98	5,897.32	34,281.54
6360 <input type="checkbox"/> PAYROLL - LEARN 2 SWIM								
6362 <input type="checkbox"/> PAYROLL-LEARN 2 SWIM-Salary Exp	0.00	1,166.67	0.00	0.00	0.00	0.00	0.00	1,166.67
6364 <input type="checkbox"/> PAYROLL-LEARN 2 SWIM - Hrly Exp	1,831.00	126.00	36.63	0.00	0.00	0.00	0.00	1,993.63
Total 6360 <input type="checkbox"/> PAYROLL - LEARN 2 SWIM	1,831.00	1,292.67	36.63	0.00	0.00	0.00	0.00	3,160.30

	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	TOTAL
6390 <input type="checkbox"/> PAYROLL - Health Benefits Exp								
6391 <input type="checkbox"/> PAYROLL - EE Medical - Exp	6,593.15	6,122.21	6,593.15	6,593.15	6,593.15	7,011.68	6,122.21	45,628.70
6392 <input type="checkbox"/> PAYROLL-EE Lf/Dent/vis MOO- Exp	805.11	886.06	886.06	886.06	822.07	(67.40)	761.44	4,979.40
Total 6390 <input type="checkbox"/> PAYROLL - Health Benefits Exp	7,398.26	7,008.27	7,479.21	7,479.21	7,415.22	6,944.28	6,883.65	50,608.10
6410 <input type="checkbox"/> PAYROLL - Retiremt Benifits Exp	1,733.38	1,733.38	0.00	3,466.76	1,733.38	1,578.88	1,525.13	11,770.91
6420 <input type="checkbox"/> PAYROLL - Workers Comp Ins Exp	0.00	0.00	0.00	0.00	0.00	0.00	5,462.46	5,462.46
6440 <input type="checkbox"/> PAYROLL - Payroll Taxes Exp	5,182.30	5,625.99	5,657.33	7,808.70	6,418.11	9,328.02	5,174.74	45,195.19
6450 <input type="checkbox"/> PAYROLL - Payroll Proc Fees	(791.77)	429.94	429.08	510.21	671.96	263.00	998.66	2,511.08
6460 <input type="checkbox"/> PAYROLL - Employee Expenses								
6465 <input type="checkbox"/> PAYROLL - Emp Exp - Competitive	66.14	126.77	88.00	18.16	25.00	0.00	19.49	343.56
6467 <input type="checkbox"/> PAYROLL - Emp Exp - Masters	0.00	0.00	60.00	60.00	120.00	0.00	0.00	240.00
Total 6460 <input type="checkbox"/> PAYROLL - Employee Expenses	66.14	126.77	148.00	78.16	145.00	0.00	19.49	583.56
6470 <input type="checkbox"/> PAYROLL - 1099 Earnings	0.00	0.00	0.00	0.00	69.98	0.00	0.00	69.98
6300 <input type="checkbox"/> Payroll Expenses - Other	(0.03)	0.02	0.00	(0.03)	(0.02)	0.02	(0.01)	(0.05)
Total 6300 <input type="checkbox"/> Payroll Expenses	82,799.12	86,772.43	87,640.08	118,079.74	95,997.20	130,631.99	86,096.58	688,017.14
6500 <input type="checkbox"/> POOL - FACILITY USAGE EXPENSES								
6510 <input type="checkbox"/> POOL - Col Grant Pools - Exp	298.29	467.71	1,909.32	3,063.84	3,168.16	4,965.36	2,604.80	16,477.48
6530 <input type="checkbox"/> POOL - Seven Meadows Pool - Exp	23.46	28.51	551.79	1,190.72	2,001.78	2,874.93	884.83	7,556.02
6535 <input type="checkbox"/> POOL - Long Meadow Farms - Exp	423.66	509.33	1,050.61	1,527.90	1,812.00	2,385.19	4,065.86	11,774.55
6540 <input type="checkbox"/> POOL - FCCA Aquat Ctr - Exp	0.00	2,752.26	2,632.61	5,584.26	3,111.25	3,111.25	3,353.38	20,545.01
6550 <input type="checkbox"/> POOL - New Terr Pool - Exp	20.87	0.00	2,719.02	1,302.95	1,831.97	2,766.25	2,468.26	11,109.32
6560 <input type="checkbox"/> POOL - Settlers Way Pool - Exp	23.65	23.65	900.00	1,351.37	817.05	1,276.75	1,301.85	5,694.32
6570 <input type="checkbox"/> POOL - Repair & Maint - Exp	222.64	2,630.00	3,554.99	199.00	2,472.83	985.00	0.00	10,064.46
6580 <input type="checkbox"/> POOL - Facility Equip - Exp	512.40	8,197.00	129.00	171.59	0.00	0.00	0.00	9,009.99
Total 6500 <input type="checkbox"/> POOL - FACILITY USAGE EXPENSES	1,524.97	14,608.46	13,447.34	14,391.63	15,215.04	18,364.73	14,678.98	92,231.15
6600 <input type="checkbox"/> ***Reconciliation Discrepancies	0.03	0.00	0.00	0.00	0.00	0.00	0.00	0.03
6980 <input type="checkbox"/> Uncategorized Expenses	0.00	0.00	0.00	0.00	6.00	0.00	0.00	6.00
Total Expense	106,706.27	117,326.87	98,904.67	133,951.10	114,246.69	150,026.97	102,289.58	823,452.15
Net Ordinary Income	133,865.29	6,085.62	48,082.85	11,572.70	(939.01)	(50,051.90)	32,286.73	180,902.28

	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	TOTAL
Other Income/Expense								
Other Income								
7000 <input type="checkbox"/> Interest Income								
7001 <input type="checkbox"/> Interest - BoA Savings	4.16	3.69	3.62	3.35	3.84	3.51	3.94	26.11
7002 <input type="checkbox"/> Interest - Merrill Lynch Invest	7.93	8.91	9.84	9.53	15.90	14.36	15.90	82.37
7003 <input type="checkbox"/> Interest - MetLife CD	0.00	0.00	5.76	0.00	0.00	5.76	0.00	11.52
Total 7000 <input type="checkbox"/> Interest Income	12.09	12.60	19.22	12.88	19.74	23.63	19.84	120.00
7005 <input type="checkbox"/> Cash Back Rewards - BoA CC	337.18	249.86	222.26	319.75	290.17	148.26	393.39	1,960.87
7010 <input type="checkbox"/> Sublet of pool	0.00	0.00	0.00	0.00	0.00	150.00	0.00	150.00
Total Other Income	349.27	262.46	241.48	332.63	309.91	321.89	413.23	2,230.87
Other Expense								
9999 <input type="checkbox"/> Suspense	(1,865.00)	1,865.00	0.00	0.20	244.80	(245.00)	0.00	0.00
Total Other Expense	(1,865.00)	1,865.00	0.00	0.20	244.80	(245.00)	0.00	0.00
Net Other Income	2,214.27	(1,602.54)	241.48	332.43	65.11	566.89	413.23	2,230.87
Net Income	<u>136,079.56</u>	<u>4,483.08</u>	<u>48,324.33</u>	<u>11,905.13</u>	<u>(873.90)</u>	<u>(49,485.01)</u>	<u>32,699.96</u>	<u>183,133.15</u>

05/03/22

First Colony Swim Team, Inc.

Balance Sheet

As of March 31, 2022

	<u>Mar 31, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
1010 <input type="checkbox"/> Petty Cash	
1015 <input type="checkbox"/> Petty Cash - Office HM	97.40
Total 1010 <input type="checkbox"/> Petty Cash	97.40
1028 <input type="checkbox"/> MERRILL LYNCH - Money Market	374,428.66
1030 <input type="checkbox"/> BANK OF AMERICA - Checking 6445	41,089.93
1031 <input type="checkbox"/> BANK OF AMERICA - Savings 8345	116,048.59
Total Checking/Savings	531,664.58
Total Current Assets	531,664.58
TOTAL ASSETS	531,664.58
LIABILITIES & EQUITY	0.00

FEB/MARCH 2022 Facilities BOD Report:

Colony Grant 6:

- No issues. Only open on Saturday mornings.

Colony Grant 8:

- Closed for Summer League

New Territory:

- Closed for Summer League

Settlers Park:

- Closed for Summer League
- Only Using for Late Pre-1 Practice

AC:

- No issues – Short Course through May

Seven Meadows:

- Closed for Summer League

Long Meadow Farms:

- Closed for Summer League

DC and TP:

- We are using both pools in the afternoon with limited space.
- Full Long Course space will open after school gets out.